

CONTROLLED COHORT · 100 UK PROJECTS · JAN-JUN 2026

UNITED KINGDOM · SOLAR PV · STORAGE · DIGITAL OPERATING INTELLIGENCE

AORO Solar UK Performance Index 2026

Portfolio Performance & Operating Intelligence Report

Delivery, storage adoption & digital operating intelligence across a 100-project UK Solar PV cohort.

A PORTFOLIO PERFORMANCE REPORT BY

AORO Solar

REPORT BASIS

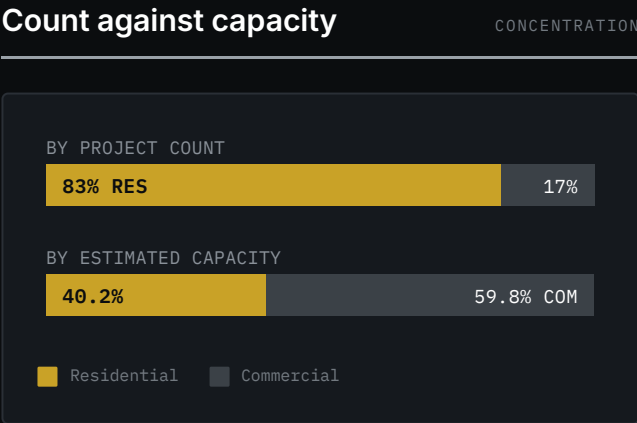
CONTROLLED 100-PROJECT UK COHORT

Portfolio performance at a glance

A defined boundary of 100 completed UK projects, 1 January – 30 June 2026. Counts are exact; capacity, generation and storage are estimates on a conservative baseline.



Operational dataset	JAN-JUN 2026
Estimated PV capacity	≈ 1,136.5 kWp
Estimated storage capacity	1.34–1.69 MWh
Average system size	≈ 11.4 kWp
Forecast baseline	900 kWh/kWp/yr
Coverage	Nationwide UK



THE SIS

AORO Solar is building the operating model of a platform-led solar company: standardised delivery, storage-led design, and a two-layer digital operating stack — AORO OS CRM and AORO OS.

Why this report matters

This index establishes AORO's first portfolio-level delivery and operating benchmark. Read across a controlled 100-project cohort, it evidences a repeatable, storage-led, software-backed delivery model — the basis on which suppliers, finance partners and investors can assess AORO as a platform, not a project shop.

What the cohort demonstrates

- 01

Repeatable national delivery. 100 completed projects delivered nationwide to one operating standard.
- 02

Storage-led economics. 77 of 100 projects battery-enabled — value and self-consumption designed in, not upsold.
- 03

Hardware standardisation. A curated module, inverter and storage set that de-risks delivery and support.
- 04

Software-backed delivery. Every project runs through AORO OS CRM, producing a documented operating trail.
- 05

Data-led operating model. AORO OS turns the delivered fleet into a measurable, improving portfolio as monitoring scales.

Read by audience

AUDIENCE	WHAT THE COHORT EVIDENCES
Suppliers	Repeatable demand on a standardised stack
Finance partners	Documented delivery & predictable assets
Investors	A platform-led operating model, not one-off jobs
Premium clients	Designed energy systems, delivered consistently

POSITIONING

AORO is building the operating model of a platform-led solar company. This report is the first evidence base for that model — a controlled sample designed to be extended into full-portfolio reporting.

100

PROJECTS DELIVERED
TO ONE STANDARD

77%

BATTERY-LED
SYSTEM DESIGN

~41%

EV-INTEGRATED
SITE SYSTEMS

2

PROPRIETARY
OPERATING LAYERS

1

NATIONWIDE
DELIVERY PROCESS

Company & report basis

Document control

Report reference	AORO-PI-2026-01
Edition • status	2026.1 • Issued for information
Date of issue	July 2026
Reporting period	1 January – 30 June 2026
Prepared by	AORO ENERGY LTD
Classification	Private & confidential
Basis of figures	Exact counts; estimates on conservative baseline

Reporting boundary

This Index reports a defined boundary: 100 completed UK Solar PV projects delivered between January and June 2026. Figures within this document describe that boundary only and are stated at portfolio level.

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What this is / is not

What this is	A controlled 100-project reporting sample
What this is not	The full company activity base
Figure type	Estimates on a conservative baseline
Counts	Exact segment counts (83 / 17)

BUSINESS MOMENTUM SNAPSHOT

MANAGEMENT ACCOUNTS • JAN-MAY 2026

£785,348

TURNOVER • JAN-MAY 2026

£800,718

NET ASSETS • 31 MAY 2026

Financial figures are provided for business context and are based on management accounts and micro-entity accounts as at 31 May 2026. They should not be read as audited financial statements.

BASIS OF ESTIMATES

Capacity and generation are estimates derived from counts, average system sizes and a conservative 900 kWh/kWp/year baseline. They are not metered performance claims.

REPORTING SAMPLE

The cohort is a controlled reporting sample selected to establish AORO's first portfolio-level delivery and operating benchmark. It is not presented as the full company activity base.

Data integrity & cohort methodology

A performance index is only as credible as its data discipline. This section sets out what is measured, what is estimated, what is rounded, what is anonymised and what is excluded — so every figure in the report can be read with the right weight.

How figures are treated

FIGURE	TREATMENT
Segment counts	Exact (83 residential / 17 commercial)
Battery-enabled	Exact (77 projects)
EV-integrated	Approximate (~41 projects)
PV capacity	Estimated (counts × avg size)
Generation	Estimated (conservative baseline)
Storage capacity	Estimated range (configuration)
Equivalent impact	Indicative estimate only
Live performance	Monitoring rollout · scaling

DATA INTEGRITY NOTE

This report is based on an analysed cohort of completed projects and portfolio-level operating assumptions. Forecast generation, storage capacity and equivalent-impact figures are estimates for reporting purposes and are not presented as certified metered performance data.

What is excluded & protected

- **No customer names** and **no exact addresses** appear anywhere in this report.
- **Delivery is anonymised** to approximate regional density markers only.
- **Forecast, not metered.** Generation is a conservative forecast, not measured output.
- **No full-monitoring claim.** A monitoring rollout is under way; not every system is live-monitored today.
- **Portfolio-level only.** No individual project or customer can be identified from the figures shown.

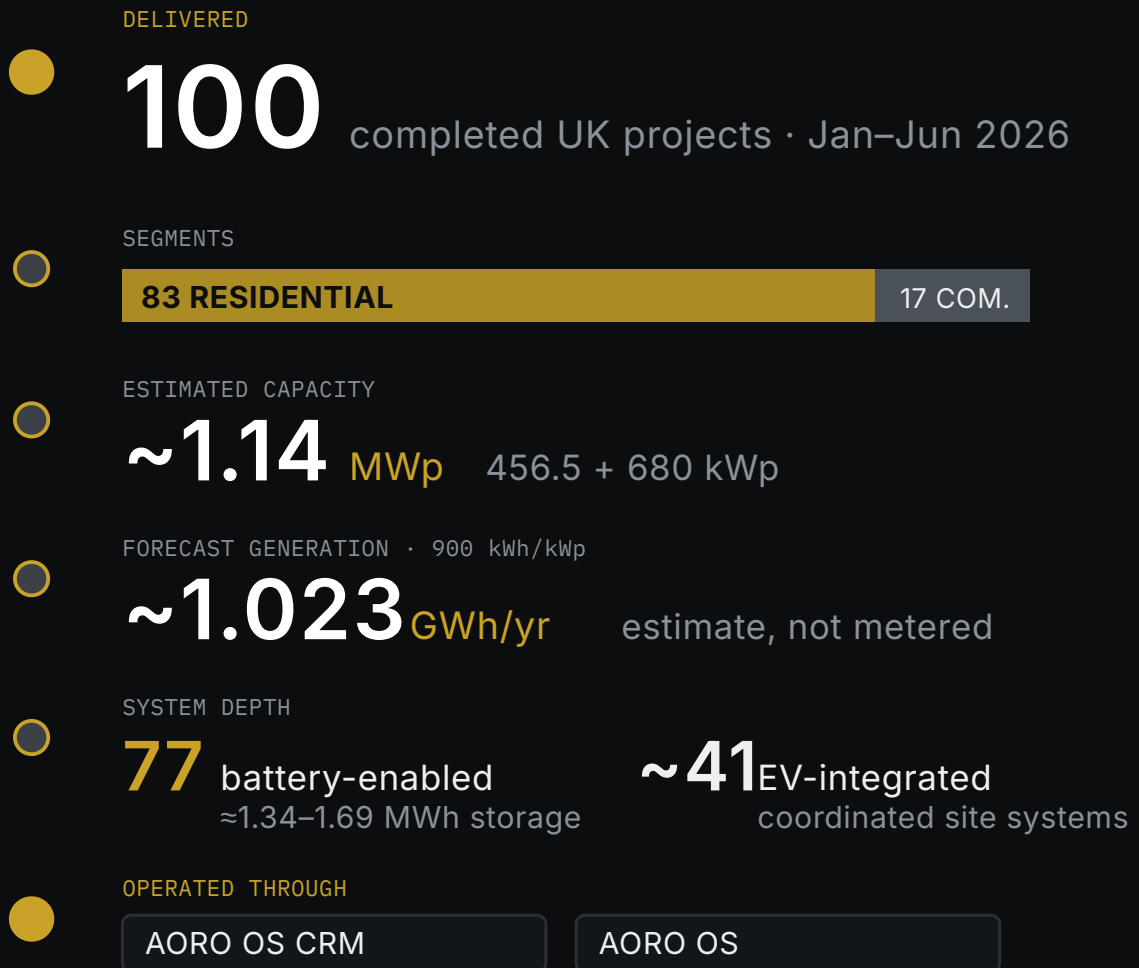
Data sources

Delivery records	AORO OS CRM operating layer
System design	Design / commissioning records
Hardware config	Module, inverter, battery specs
Generation	Capacity × 900 kWh/kWp baseline

05 • WHAT THE COHORT DELIVERED

One hundred projects, read as a single portfolio

Every figure in this report descends from the same hundred completed installations.



Segment counts and battery-enabled projects are exact. EV integration is approximate. Capacity, generation and storage are estimates derived from counts, average system sizes and the forecast baseline. AIKO • FOXESS • SIGENERGY • SOLIS • POWERWALL 3 • PYLONTECH

06 • UK DELIVERY FOOTPRINT

Nationwide operational footprint

One hundred installations completed across England, Wales and Scotland — urban, suburban and rural — delivered against a single operating process.

100

COMPLETED PROJECTS
ONE MARKER EACH



ENGLAND

Urban • rural

WALES

North • south

SCOTLAND

Belt • east

Anonymised delivery-density visual. Markers show approximate regional spread across the analysed 100-project cohort and do not identify customer locations.

UK market context

AORO's storage-led, software-backed model is a direct response to how the UK energy market is moving. The forces below are structural rather than cyclical, and they point toward coordinated solar-plus-storage-plus-EV systems delivered by operators who can document and manage them at scale.

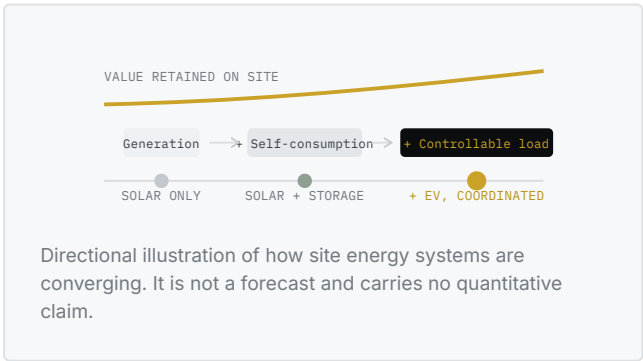
Structural market forces

FORCE	IMPLICATION FOR DELIVERY
Rooftop solar adoption	Sustained household & SME uptake widens the base market
Storage growth	Batteries are increasingly becoming part of premium solar system design
Energy price volatility	Raises the value of self-consumption & resilience
EV adoption	Adds a large, controllable home load
Grid constraints	Favour on-site use and managed export
Documented delivery	Finance & resale increasingly require records

Directional market context based on well-established UK trends; presented qualitatively rather than with point statistics.

Convergence of the site energy system

QUALITATIVE



Why systems are converging

Solar, storage and EV are no longer separate purchases. Price volatility rewards storing and self-consuming generation; EVs add a flexible load that is most valuable when charged from on-site energy; and grid constraints make managed, on-site use preferable to uncontrolled export.

THE COORDINATED ENERGY SYSTEM

The result is a site energy system — generation, storage, EV and load — that requires coordination. AORO OS provides that layer, which is why the delivery model is built around storage rather than generation alone.

AORO's cohort — 77% battery-enabled and ~41% EV-integrated — is not a snapshot of today's average install. It is aligned with the direction of travel in UK residential and commercial energy systems.

Residential cohort

The 83 residential systems form the volume base of the cohort. At an average of 5.5 kWp they represent an estimated 456.5 kWp and roughly 410,850 kWh of forecast annual generation — Their significance is not limited to capacity share: residential volume provides the recurring project base on which the operating layers are built.

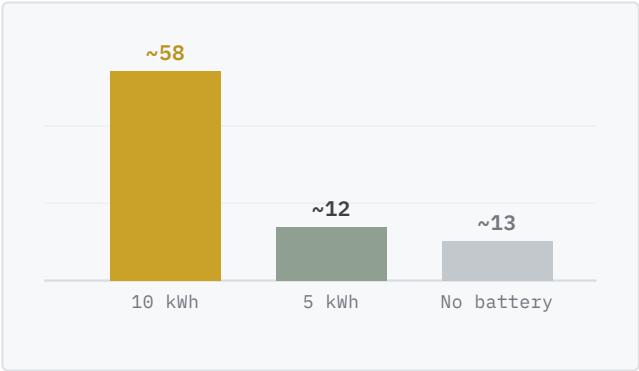
Residential parameters

Residential systems	83
Average system size	5.5 kWp
Estimated residential capacity	456.5 kWp
Forecast generation	≈ 410,850 kWh/yr
Forecast per project (avg)	≈ 4,950 kWh/yr
Battery-enabled (approx.)	~70 of 83
Residential battery attach	~84%
Typical storage size	5–10 kWh

READ

A residential battery attach rate of approximately 84% reflects design for self-consumption and resilience rather than for maximum installed panel area.

Residential storage configurationAPPROX. COUNTS



Approximate residential counts by storage configuration (of 83). The 10 kWh tier is the residential default across the cohort.

Why residential volume matters

- **Recurring platform base.** A large residential fleet is the foundation for the AORO OS energy-intelligence layer.
- **Repeatable delivery.** Standardised 5–6 kWp systems drive install efficiency and predictable quality.
- **Storage-led economics.** High battery attach lifts self-consumption and per-project value.

Commercial cohort

The 17 commercial systems — around one in six projects — carry the majority of the cohort's capacity. At an average of 40 kWp they represent an estimated 680 kWp and roughly 612,000 kWh of forecast annual generation, diversifying AORO beyond the domestic rooftop market into higher-value commercial work.

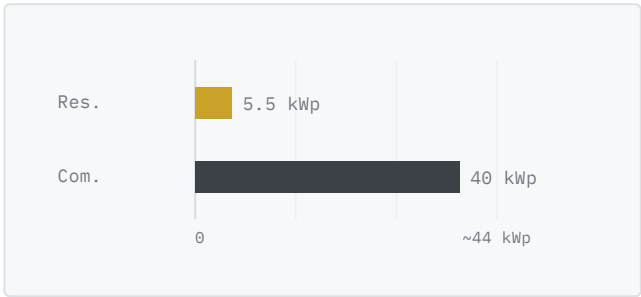
Commercial parameters

Commercial systems	17
Average system size	40 kWp
Estimated commercial capacity	680 kWp
Forecast generation	≈ 612,000 kWh/yr
Forecast per project (avg)	≈ 36,000 kWh/yr
Storage-enabled (approx.)	~7 of 17
Commercial storage attach	~41%
Commercial storage range	100–150 kWh

READ

Commercial systems are ~7× the capacity of a typical residential system. Seventeen projects therefore drive ~60% of cohort capacity — a small number of high-value assets alongside a large residential base.

Capacity per project — segment contrast



Commercial value drivers

- **Capacity density.** Fewer, larger assets deliver most of the cohort's generation.
- **Larger storage.** 100–150 kWh systems enable meaningful load-shifting and tariff optimisation.
- **Supplier & finance relevance.** Higher-value C&I assets are attractive to fund and to supply at volume.

ONE COMMERCIAL SYSTEM ≈ SEVEN RESIDENTIAL SYSTEMS

40 kWp

avg commercial system

EQUIVALENT TO



7 × 5.5 kWp residential systems

≈36,000

kWh/yr per commercial site

Few projects carry most of the capacity

Seventeen commercial systems account for a larger share of installed capacity and forecast output than eighty-three residential systems. The two segments are read on different axes.

PROJECT COUNT



ESTIMATED CAPACITY • 1,136.5 kWp



FORECAST GENERATION • 1,022,850 kWh/yr



Per project: commercial averages 40 kWp and ~36,000 kWh/yr; residential averages 5.5 kWp and ~4,950 kWh/yr.

VOLUME BASE

Residential delivery supplies the recurring installed base, the customer relationships and the operational dataset on which the operating layers depend.

CAPACITY BASE

Commercial delivery concentrates output and utilisation into a small number of larger, high-utilisation assets that are efficient to operate and monitor.

11 • PV CAPACITY BREAKDOWN

PV capacity breakdown

The installed asset base represents an estimated 1.14 MWp of solar PV, built from 83 residential and 17 commercial systems. Capacity is concentrated: the commercial segment, though ~17% of projects, accounts for close to 60% of installed kWp.

Capacity by segment

ESTIMATED

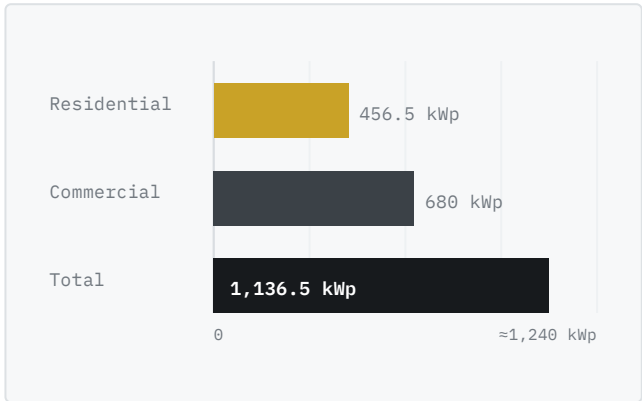
SEGMENT	SYSTEMS	AVG KWP	CAPACITY KWP	SHARE
Residential	83	5.5	456.5	40.2%
Commercial	17	40	680.0	59.8%
Cohort total	100	≈11.4	1,136.5	100%

Derivation: capacity = system count × segment average size. Counts [exact]; averages and derived totals [estimate]. 456.5 + 680.0 = 1,136.5 kWp.

Capacity concentration

Total estimated capacity	≈ 1.14 MWp
Average system across cohort	≈ 11.4 kWp
Commercial share of capacity	59.8%
Residential share of capacity	40.2%

Where the megawatts sit

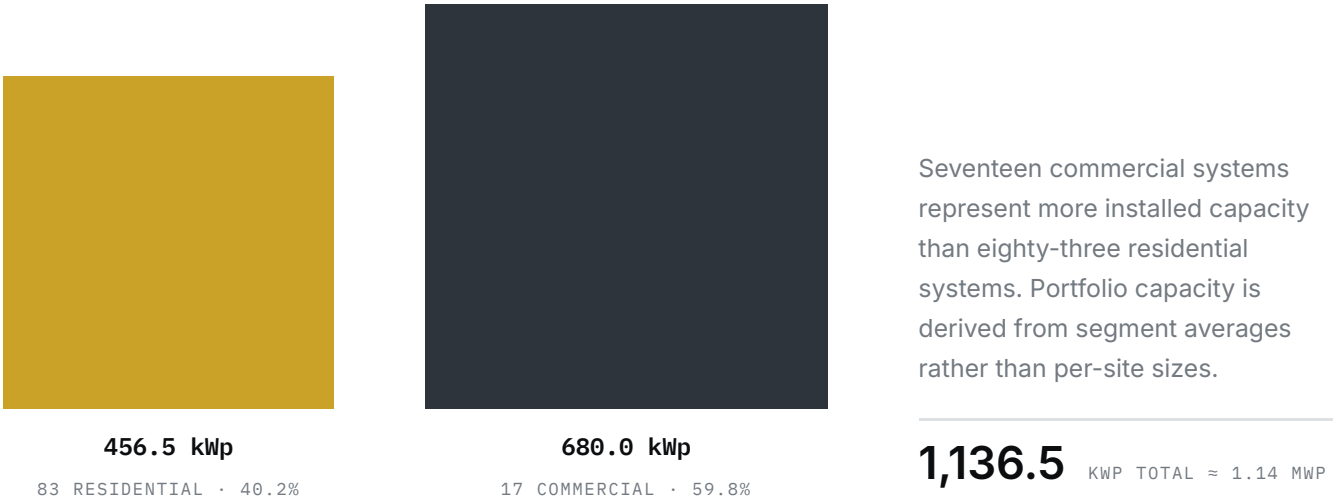


NOTE ON SIZE BANDS

Residential systems cluster around 4–6 kWp; commercial systems span roughly 20–100+ kWp. Exact per-system sizes are held at project level; segment averages are used here for portfolio estimation.

Concentrated commercial capacity is efficient to operate and monitor; the residential base distributes exposure across a larger number of sites.

CAPACITY SHOWN TO SCALE — AREA PROPORTIONAL TO kWp



12 • FORECAST GENERATION METHODOLOGY

Forecast generation methodology

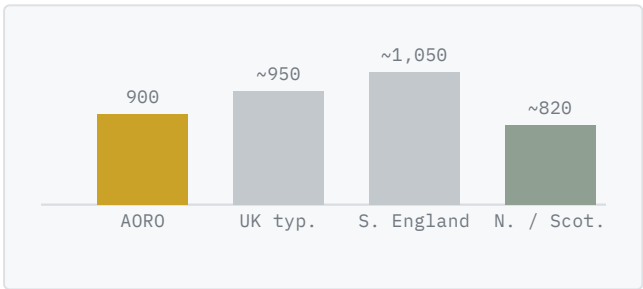
Forecast generation is estimated on a conservative basis. Rather than modelling each site individually, the cohort applies a single cautious UK baseline of **900 kWh/kWp/year** to estimated capacity. This is a forecast, not metered performance; actual yield varies by site, orientation, shading, weather, region and equipment.

FORECAST FORMULA

Capacity × baseline

Forecast generation = Installed capacity
(kWp) × 900 kWh/kWp/yr

Why 900 kWh/kWp is conservative



Indicative UK annual specific-yield context (kWh/kWp). AORO's 900 baseline sits at or below typical UK values, giving a conservative estimate across mixed regions and orientations.

Loss factors reflected in a conservative baseline

LOSS / DERATE	WHY IT MATTERS
Inverter conversion	DC → AC efficiency losses
Temperature	Output falls as modules heat
Shading & orientation	Non-ideal roofs, especially urban
Soiling	Dust / debris on modules
Cable & mismatch	Wiring and module variance
Availability	Downtime as monitoring scales

PRINCIPLE

A cautious baseline is preferred because measured output is more likely to exceed it than to fall short. As the monitoring rollout extends, portfolio estimates are replaced by measured yield.

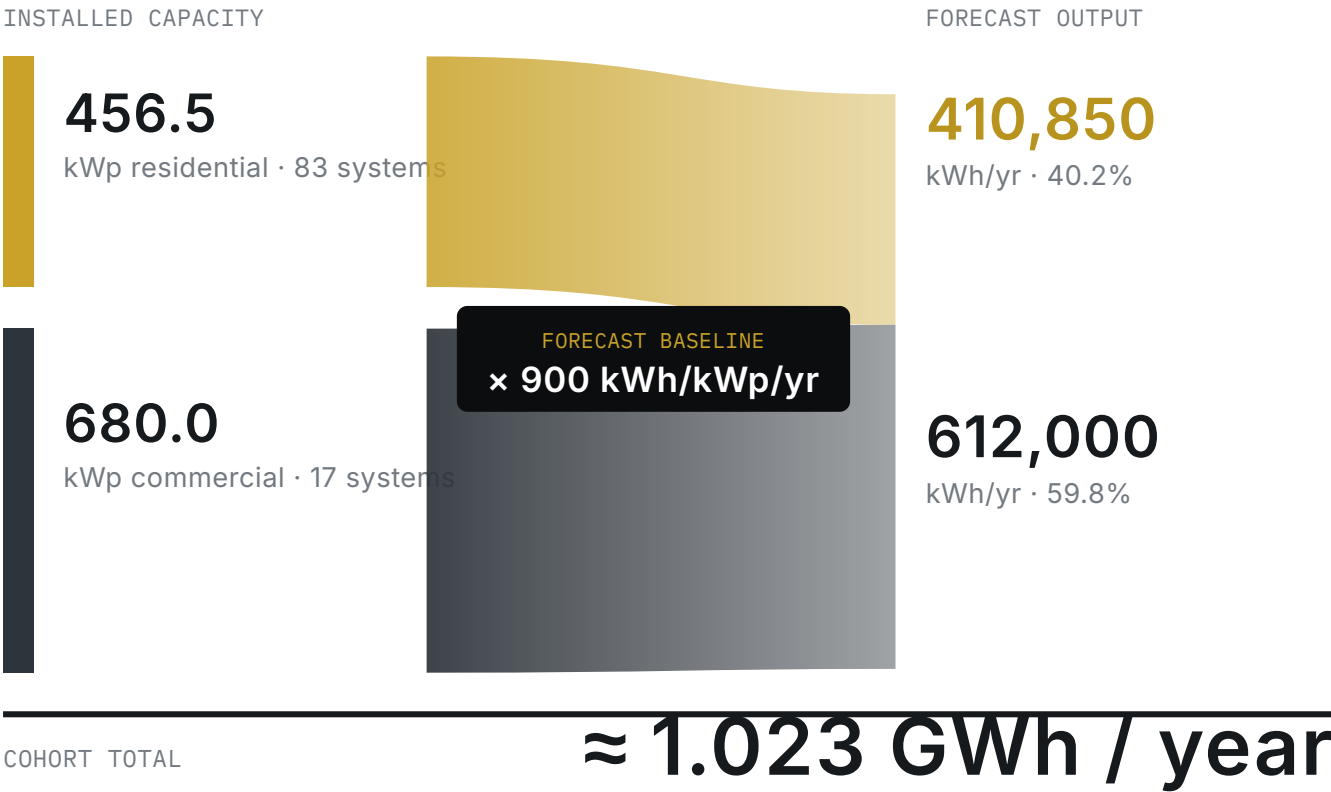
WHY THE BASELINE SITS BELOW TYPICAL UK YIELD

Southern England, ideal orientation	~1,050
UK typical	~950
AORO forecast baseline, applied uniformly	900

kWh/kWp/year. Conversion, temperature, shading, soiling, mismatch and availability are absorbed within the baseline.

From installed capacity to forecast output

Capacity is converted to energy on one conservative assumption, applied uniformly to both segments.



Output is a forecast, not a metered result. Actual yield varies with site, orientation, shading, weather, region and equipment. The baseline is replaced by measured yield as the monitoring rollout extends.

HOMES-EQUIVALENT ≈ 379
CO₂E AVOIDED ≈ 212 t
Indicative only; not a certified carbon claim.

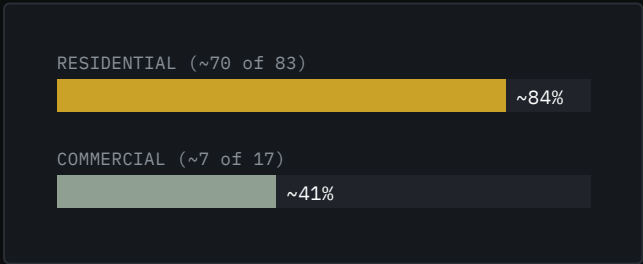
Storage adoption

Storage defines this cohort. With 77 of 100 projects battery-enabled, AORO is delivering energy systems — solar plus storage — rather than panels alone. This is storage-led design, and it materially raises per-project value and self-consumption.

77% BATTERY ATTACHMENT	77 BATTERY-ENABLED PROJECTS	1.34–1.69 MWh EST. STORAGE CAPACITY	4 BATTERY PLATFORMS
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Attachment by use case

APPROX.



Why storage-led

- **Self-consumption.** Storing midday surplus for evening use captures far more value than export.
- **Resilience.** Battery backup is increasingly expected by premium residential customers.
- **Flexibility.** Storage is the foundation for tariff optimisation and future grid-flexibility services.

UK market context

BENCHMARK

UK home battery adoption has grown sharply, and solar-plus-battery is zero-rated for VAT into 2027. AORO's 77% attachment sits well ahead of the historic market average, reflecting a deliberate storage-led model.

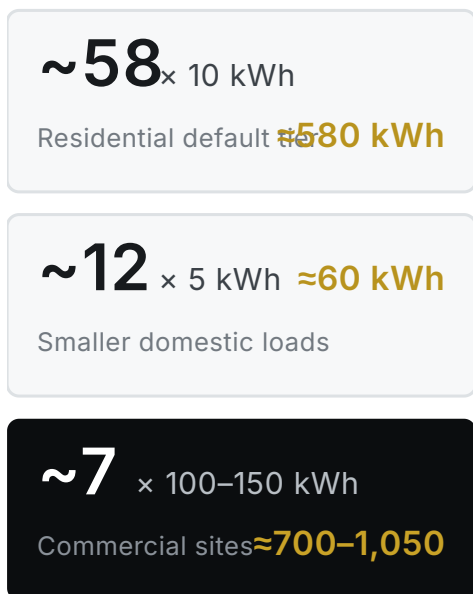
STORAGE CAPACITY BUILD-UP (EST.)	
Residential 10 kWh × ~58	≈ 580 kWh
Residential 5 kWh × ~12	≈ 60 kWh
Commercial 100–150 kWh × ~7	≈ 700–1,050 kWh
Estimated total	1,340–1,690 kWh

15 • BATTERY CONFIGURATION

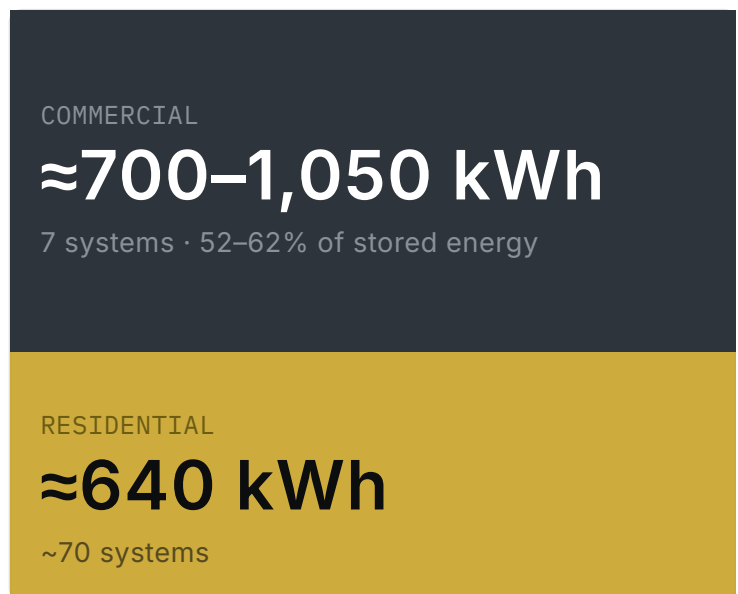
How 77 batteries become 1.5 MWh

Seven commercial systems hold more stored energy than seventy residential systems combined. Sizing follows the load, not a single default specification.

CONFIGURATION



ESTIMATED PORTFOLIO STORAGE



ESTIMATED TOTAL

1.34–1.69 MWh

Estimate from configuration counts; not metered.

PLATFORMS

Tesla Powerwall 3

FoxESS

Sigenergy

Pylontech

Commercial storage

Approximately seven commercial projects deploy larger storage in the 100–150 kWh range — an estimated 700–1,050 kWh of capacity. At commercial scale, storage moves beyond self-consumption into active load and cost management, where the economics are strongest.

Commercial storage profile

APPROX. / EST.

Commercial storage systems (<i>approx.</i>)	~7
Individual system size	100–150 kWh
Estimated commercial storage	≈ 700–1,050 kWh
Share of cohort storage	~52–62%
Deployment basis	Site demand & tariff

A small number of commercial batteries hold the majority of the cohort's stored energy — concentrated, high-utilisation assets that are efficient to operate and monitor.

Where commercial storage creates value

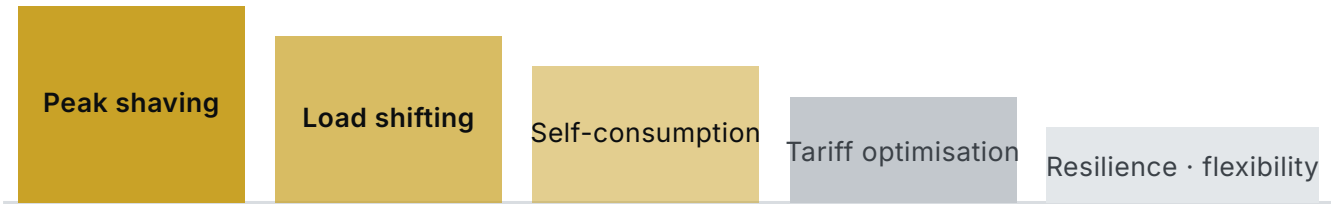
LEVER	EFFECT
Peak shaving	Cuts costly demand peaks
Load shifting	Moves usage to low-cost / high-solar periods
Self-consumption	Retains on-site generation value
Tariff optimisation	Exploits time-of-use pricing
Resilience	Backup for critical site loads
Future grid flexibility	Foundation for grid-service revenue

COORDINATED DESIGN

Commercial storage value is strongest when system size, site load profile, tariff and charge/discharge strategy are designed together — and then coordinated through the AORO OS energy-intelligence layer as monitoring scales.

WHERE A COMMERCIAL BATTERY EARNS ITS RETURN

Height indicates relative contribution to commercial return; ordering reflects typical UK tariff structures.



EV integration

Approximately 41 projects — around 41% of the cohort — integrated EV charging alongside solar and storage. This indicates demand for a coordinated site energy system rather than for separate products purchased in isolation.

~41

EV-INTEGRATED PROJECTS

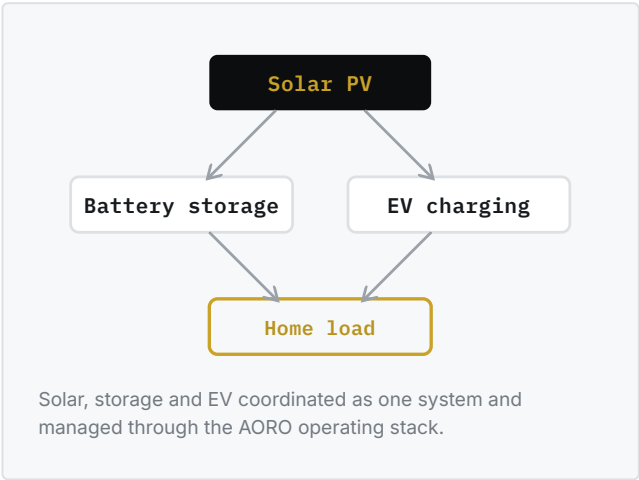
~41%

OF THE ANALYSED COHORT

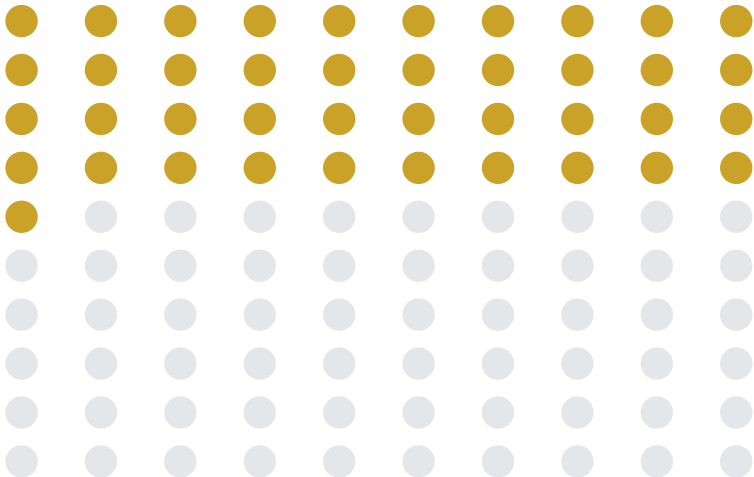
Why integration matters

BENEFIT	MECHANISM
Solar-priority charging	Charge the vehicle from on-site generation
Cost-optimised charging	Shift to low -tariff / high -solar windows
Controllable load	Treat the EV as a managed home load
Deeper self-consumption	Absorb surplus that would otherwise export
Richer site data	More signals per site for AORO OS
Retention	Coordinated systems raise switching costs

EV within the home energy system



At approximately 41%, EV integration is well above the level seen in a standard solar installation. Each converged site adds a further controllable load and a further set of signals to the operating record.



41

OF 100 PROJECTS INTEGRATE EV CHARGING

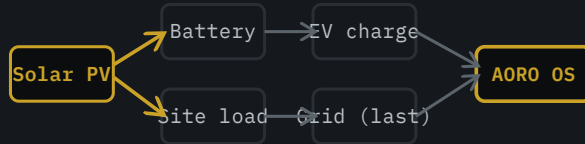
Each highlighted unit is a site where generation, storage and vehicle charging are coordinated as one system rather than installed as separate products.

18 • SOLAR + STORAGE + EV SYSTEM MODEL

Solar + storage + EV system model

AORO increasingly delivers an integrated energy system, not a single product. Generation, storage, EV charging and site load are coordinated so on-site energy is used where it is worth most — with export as a last resort, not the default.

INTEGRATED ENERGY FLOW • COORDINATED BY AORO OS



Energy priority order

- 01 **Serve the site first** from live solar generation.
- 02 **Store surplus** in the battery for later use.
- 03 **Charge the EV** from solar / battery where possible.
- 04 **Export last** — only genuine surplus goes to the grid.

Why the model matters

Each product added deepens self-consumption and the value retained on-site. It also increases the number of controllable devices per site, which is the function the energy-intelligence layer is designed to manage.

The more integrated the system, the greater the value of the coordination layer. AORO OS performs that coordination as monitoring coverage extends.

ENERGY PRIORITY — EXPORT IS THE RESIDUAL, NOT THE DEFAULT

01 • Site load served directly from generation

02 • Surplus charges the battery

03 • EV charged from solar or stored energy

04 • Residual exported to grid

Coordination is performed by AORO OS as monitoring coverage extends across the portfolio.

19 • HARDWARE & OPERATING ARCHITECTURE

A single stack, from module to reporting

Hardware is curated rather than accumulated. A narrow platform set is what allows delivery, support and monitoring to be operated as one system.

PHYSICAL LAYER

01 • MODULES

AIKO

High-efficiency ABC modules — capacity on constrained roofs

02 • INVERTERS

FoxESS • Sigenergy • Solis

Single- to three-phase, storage-ready

03 • STORAGE

Powerwall 3 • FoxESS • Sigenergy • Pylontech

LFP, 5–150 kWh

— COMMISSIONED ASSET —

OPERATING LAYER

04 • PROJECT OPERATING LAYER

AORO OS CRM

Lead to handover, held as one system of record

05 • ENERGY INTELLIGENCE LAYER

AORO OS

Generation, storage, export, forecast — rollout in progress

Portfolio reporting draws from both operating layers.

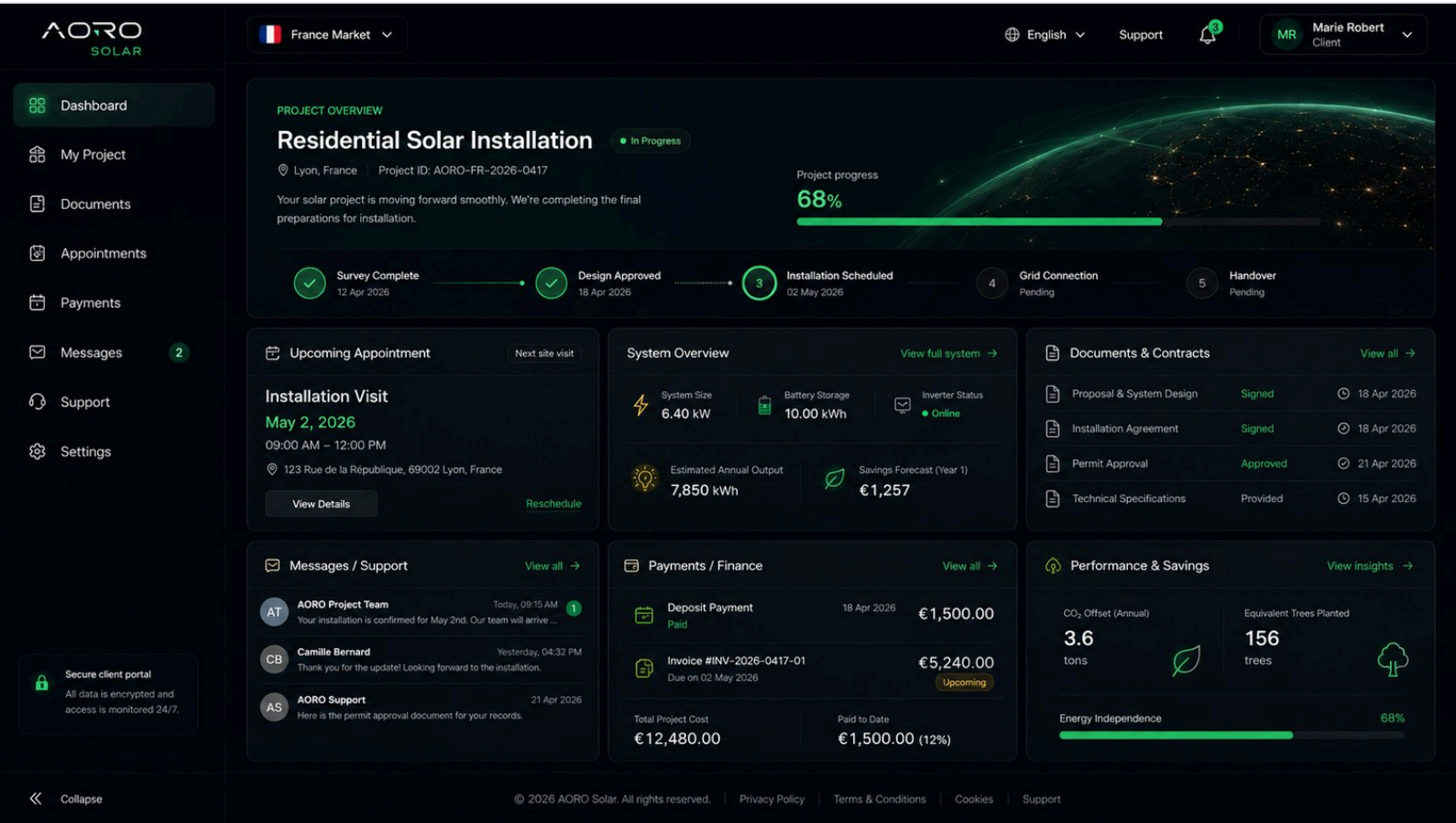
A narrow platform set reduces installation variance, concentrates procurement volume and keeps monitoring integration practical as the portfolio grows.

1 MODULE BRAND • 3 INVERTERS • 4 BATTERIES

All storage platforms LFP chemistry

The project operating layer

Every project in the cohort was run through AORO OS CRM from first enquiry to handover, as a single system of record. One hundred projects, one process.



AORO OS CRM PRODUCT INTERFACE LAYER.

LEAD • QUOTE

Capture and proposal

SURVEY • DESIGN

Site and specification

INSTALL

Delivery and commissioning

DOCUMENTS • PAYMENTS

Retained per project

HANDOVER

Passes to AORO OS

The energy intelligence layer

Asset registry, generation, storage, consumption, export, forecast and system state. Coverage is deployed progressively as the monitoring rollout extends.



AORO OS ENERGY INTELLIGENCE LAYER.

~1.14 MWp

REGISTERED CAPACITY

~1.023 GWh

FORECAST VS ACTUAL

77

STORAGE ASSETS

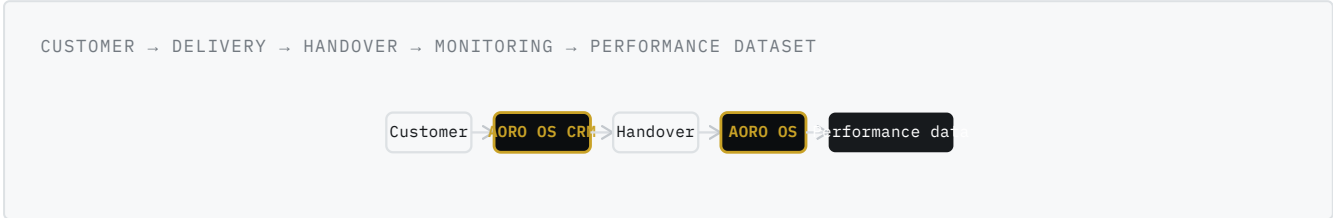
Monitoring
rollout

ASSET STATE • SCALING

22 • HOW AORO OS CRM & AORO OS WORK TOGETHER

How AORO OS CRM and AORO OS work together

The two layers form a single operating spine. AORO OS CRM captures how each system is delivered; AORO OS captures how each system performs. Together they let AORO move beyond installation into a scalable, data-led operating model — the difference between a project business and a platform.



Division of labour

DIMENSION	AORO OS CRM	AORO OS
Focus	Delivery	Performance
Timeframe	Pre-handover	Post-handover
Captures	Milestones, docs	Generation, storage
Users	Ops & customers	Ops & intelligence
Output	Audit trail	Energy intelligence

Why the combination compounds

- 01 **Continuity.** A project flows from delivery record into performance record without a break.
- 02 **Feedback.** Performance data can inform future design, sizing and forecasting.
- 03 **Scale economics.** Each new project extends both layers at near-zero marginal system cost.
- 04 **Optionality.** A live fleet on one stack is the basis for future monitoring and optimisation services.

Proprietary operating layers developed within the AORO ecosystem are what let each installation become a managed, data-led asset.

ONE CONTINUOUS RECORD

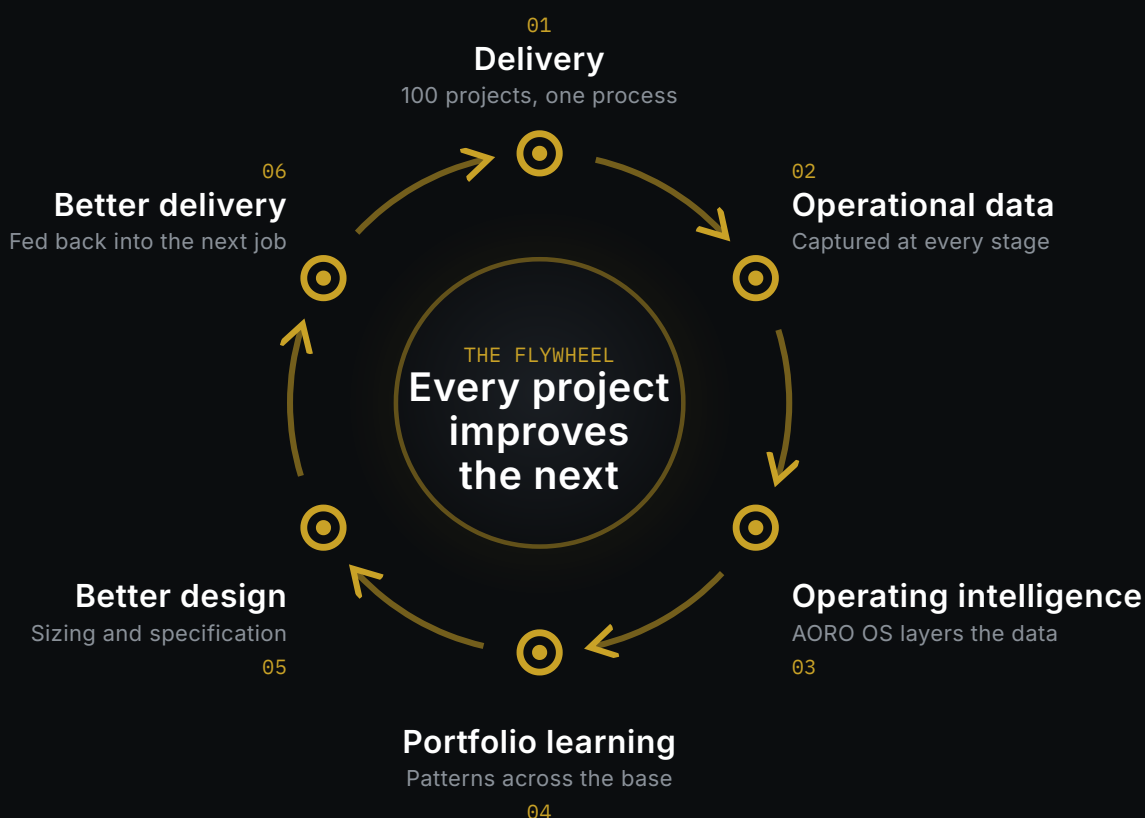


Solid: established across the cohort. Dashed: extending as the monitoring rollout progresses.

23 • THE AORO OPERATING MODEL

The operating flywheel

Delivery generates data; data becomes operating intelligence; intelligence sharpens design; better design improves the next delivery. Each completed project compounds the value of the operational dataset.



Marginal system cost of adding a further project to both operating layers. The operational dataset grows with every asset; the platform cost does not. Stages 01–02 are established across the base; 03 is a rollout in progress; 04–06 strengthen as measured data replaces estimates. This is an operating structure, not a claim of full-fleet telemetry.

Supplier & finance partner value

For suppliers and finance partners, the cohort evidences the two things that de-risk a solar business: repeatable demand and a predictable, well-documented asset base — operated through a single system rather than ad-hoc processes.

What AORO offers partners

- 01

Repeatable demand across a standardised, well-understood equipment stack.
- 02

Documented delivery — contracts, milestones, payments and handover held in AORO OS CRM.
- 03

Storage-heavy projects (77% attach) that raise average project value and asset depth.
- 04

EV attach (~41%) extending each system into a coordinated energy system.
- 05

Operating audit trail and cleaner data, lowering delivery uncertainty.
- 06

Pipeline beyond the cohort — the analysed 100 is a controlled sample, not the full base.

Risk & scale profile

FACTOR	PARTNER READ
Delivery consistency	One national standard
Procurement	Concentrated, predictable
Asset value	Lifted by storage attach
Documentation	Centralised audit trail
Operational data	Scaling via AORO OS
Pipeline	Extends beyond cohort

PARTNERSHIP INTENT

AORO is seeking strategic supplier relationships that support volume, stock availability, technical training, warranty handling and structured growth across the UK.

WHAT AORO BRINGS

Repeatable demand	100 projects
Storage attachment	77%
EV attachment	~41%
Documented delivery	Per project

WHAT AORO SEEKS

AORO is seeking strategic supplier relationships that support volume, stock availability, technical training, warranty handling and structured growth across the UK.

The analysed cohort is a controlled sample; completed and contracted work extends beyond it.

25 • INVESTOR VALUE / INVESTMENT USE CASE

Investor value & investment use case

The proposition is a solar delivery, storage and intelligence platform rather than an installation business alone. The next phase is platform expansion: extending the operating model evidenced by this cohort across a larger portfolio.

Where the next phase applies support

- 01 **Stock depth** — holding stock to compress lead times and protect delivery.
- 02 **Installer network expansion** — extending trained delivery capacity nationally.
- 03 **AORO OS rollout & monitoring integrations** — scaling the intelligence layer across the fleet.
- 04 **Supplier credit** — working-capital headroom to support volume growth.
- 05 **Commercial project delivery** — capacity for higher-value C&I work.
- 06 **Customer acquisition & technical operations team** — demand generation and engineering depth.

Delivery and operating intelligence are the same asset, measured at two points in time.

THE VALUE STACK

Solar delivery



+ Storage & EV attach



+ AORO OS intelligence layer

Presented as platform expansion. No fundraising figures are included in this report.

WHERE VALUE ACCRUES

+ AORO OS — recurring operating intelligence

+ Storage and EV attachment — depth per site

Solar delivery — the installed asset

Each tier is built on the one beneath it. The proposition is platform expansion rather than a larger installation business.

Every exposure has a named control

Controls are structural rather than procedural: each one is embedded in the hardware set, the operating layers or the way figures are reported.

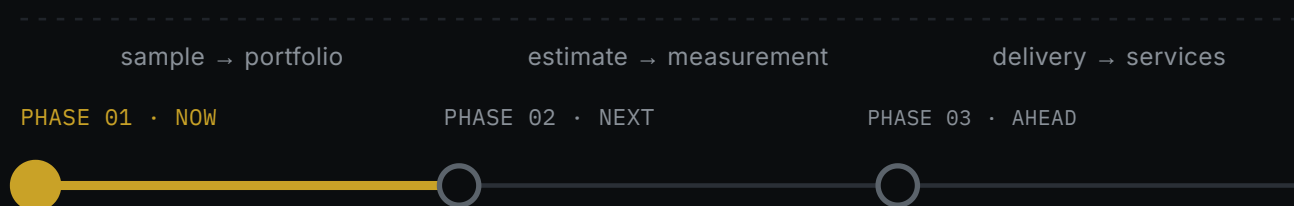
EXPOSURE	CONTROL IN PLACE	STATUS
Forecast variance	Conservative 900 kWh/kWp baseline; measured yield phased in through the monitoring rollout	● STRUCTURAL
Hardware complexity	Curated stack — AIKO, FoxESS, Sigenergy, Solis, Powerwall 3, Pylontech	● STRUCTURAL
Delivery inconsistency	Single AORO OS CRM workflow applied to every project without exception	● STRUCTURAL
Documentation gaps	Contracts, milestones, payments and handover retained centrally per project	● STRUCTURAL
Monitoring overclaim	Estimates labelled as estimates; coverage stated as a rollout, not as full-fleet telemetry	● REPORTING
Supplier fragmentation	Concentrated procurement across a narrow, standardised platform set	● SCALING
Geographic spread	One nationwide delivery process; regional variation absorbed at design stage	● STRUCTURAL

Forecast risk declines as measured data replaces estimates; procurement and delivery controls strengthen as volume concentrates. The framework is designed to tighten with scale rather than loosen.

■ Embedded ■ Strengthening

From estimated to measured

This edition is the first phase of portfolio reporting. Each subsequent phase replaces assumption with measurement and widens the sample toward the full base.



Analysed cohort Expanded reporting Measured performance

100 completed projects, read as a wider cohort with regional and measured generation, storage and one portfolio. Capacity, storage segment breakdowns, and deeper consumption reported at scale, with generation stated as estimates operating detail drawn from forecast held against actual across conservative baseline. AORO OS as coverage extends the portfolio.

THIS REPORT

The marginal cost of adding a project to both operating layers is close to zero; the value of the dataset rises with every asset added. Reporting depth is therefore expected to increase without a proportionate increase in operating cost.

AORO Solar is building a UK solar delivery, storage and intelligence platform: delivered through AORO Solar UK, operated by AORO ENERGY LTD, and supported by AORO OS CRM and AORO OS.

PARTNERSHIPS

Strategic supplier & delivery partnerships

COMMERCIAL PROJECTS

C&I solar & storage enquiries

SUPPLIER RELATIONSHIPS

Volume, stock, training & warranty

INVESTOR ENQUIRIES

Platform expansion conversations

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Figures describe a controlled 100-project reporting sample and are estimates on a conservative forecast baseline. © AORO Energy Ltd. For information only; not investment advice.

GOVERNANCE & RESPONSIBLE OPERATIONS

Modern Slavery & Human Trafficking Statement
ISO-aligned Integrated Management Systems